

VOL 7 ISSUE 2 SourceLine



Visit Our Second Facility in North Carolina

Source
Now also in Greensboro, NC

Source is proud to announce that it now has two locations in North Carolina – in Raleigh and now also in Greensboro. Contact us in Greensboro at:

6814 W. Market St.
Greensboro, NC 27409
(800) 722-4937

The second facility in Greensboro will continue operations of the Tank Truck Repair Shop. We look forward to seeing you there!

Source Brings VR to FUELS2018



Source is bringing its popular virtual reality experience to the Fuels Institute's [FUELS2018 Annual Meeting](#) that will be May 22-24 in Chicago.

The 3D VR experience, which debuted at last year's PEI Convention, enables participants to virtually look inside an underground storage tank, view underground piping and get a feel for how the various components interconnect. Our VR experience will be a fun and educational complement to this annual event that promotes learning and discussion about important issues in the fuel industry.

FAQ: UST Regulations & State Requirements

Learn about state UST rule-making at www.sourcena.com/sourceline/ust-faq.

UST Compliance Update: Meet Next Deadline with Confidence



In 2015, the U.S. Environmental Agency issued new regulations for underground storage tanks (USTs). The new requirements put more responsibility on UST operators, who must first understand what is expected of them at the state level, at the federal level, or both, and then execute the compliance requirements.

Which Regulations Do You Need to Follow?

The federal EPA has given each state a deadline of Oct. 13, 2018, to re-apply for State Program Approval (SPA) for this round of UST regulations, which would make the state's program supersede the federal program. If the EPA has granted such approval for your state, then you must follow *only* your state's regulations. If not, then you must follow *both* your state's regulations *and* the federal requirements.

Visit [Source's new UST Regulations web page](#) to learn more.

Important Federal UST Deadlines Approaching

Here's a look at what is coming due on Oct. 13, 2018:

- [Class A, Class B and Class C operator training](#) needs to be completed.
- [Walk through inspections](#) to check spill prevention equipment, release detection equipment, containment sumps, interstitial areas of double-walled containment sumps and hand-held release detection equipment (such as tank gauge sticks or groundwater bailers)
- [Inspection of overfill prevention equipment](#)
- [Spill prevention equipment and containment sump testing](#)
- [Electronic and mechanical release detection equipment](#) including automatic tank gauges and controllers, probes and sensors, automatic line leak detectors, vacuum pumps and pressure gauges, hand-held electronic sampling equipment associated with groundwater and vapor monitoring

In an upcoming SourceLine we'll discuss EPA funding and its impact on UST management. Watch for more information about UST regulations in a Source article in [Fuels Market News](#).

Big Oil Flirts with Gas On-Demand



Two major oil companies are actively exploring the emerging on-demand fuel market.

This industry-disrupting advancement, which allows consumers to request and schedule a gas fill-up from a smartphone app, was once limited to a handful of small start-ups. Now Royal Dutch Shell and ExxonMobil are researching the possible benefits of the service.

Royal Dutch Shell has spent the past six months collecting consumer data on its own gas on-demand service offering in The Netherlands, called TapUp. According to [CSP Magazine](#), the fueling giant is finding interest not only with end-users, but in the B2B sphere with the potential for expansion in the United States and with fuels beyond gasoline and diesel. One of the surprising benefits of the app: the data it provides about consumer purchase behaviors.

[ExxonMobil](#), along with several other investors, including General Motors Ventures, recently contributed \$13.7 million to Yoshi, a San Francisco-based on-demand fueling and vehicle maintenance provider. ExxonMobil will supply Yoshi with fuel and lubricant products. General Motors, meanwhile, is exploring an in-vehicle e-commerce platform to provide motorists with a seamless, connected experience.

On-demand ventures are likely to continue to transform aspects of the fueling industry. Source will continue to monitor this trend in order to share examples of adaptation in the growing on-demand economy.

Learn more about on-demand fueling trends in this [Source article](#).

The Source Team Puts on Four Big Trade Show-Stoppers in Early 2018

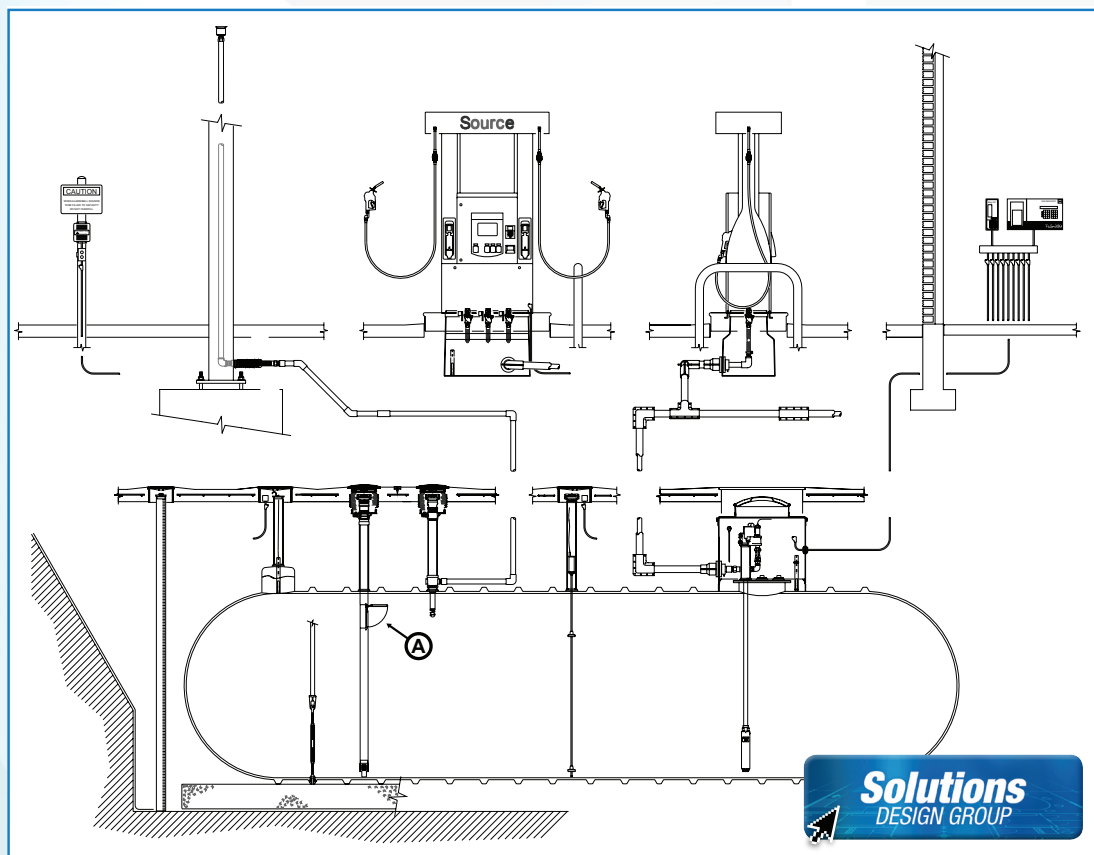


Source's trade show team was deployed to four big industry events held across the country to showcase new innovations in fuel service equipment and solutions during the first quarter of the year.

A large number of participants stopped by the Source booth at the WPMA Convention in Las Vegas, the Southeast Petro-Food Marketing Exposition in Myrtle Beach, S.C. and the New England Convenience Store & Energy Marketers Association in Worcester, Mass.

The team also made a strong impact at M-PACT in Indianapolis, inviting visitors to view an underground storage tank through [Source's new Virtual Reality experience](#).

Equipment Guide: New Overfill Prevention Valves Improve Testing



Pictured in the Diagram:

A. Overfill prevention valves for underground storage tanks help prevent fuel spills during product deliveries.

What overfill prevention valves do: Overfill prevention valves for underground storage tanks prevent fuel spills that might occur if the tank was overfilled during product delivery. Overfill prevention is required for USTs filled with more than 25 gallons of product at one time.

Recent design innovations: New models of overfill prevention valves are being designed to make testing easier. The new valve designs do not need to be removed from the system to be tested by either mechanical or magnetic technology. This innovation yields a significant labor savings. Further, some models are being constructed with new materials, such as anodized aluminum components, to be more compatible with alternative fuels and blends.

Source solutions: Source offers overfill prevention valves from EBW® (Franklin Fueling Systems), Emco-Wheaton and OPW. Call (800) 572-5578 or visit shop.sourcena.com to place an order.